

Retail Earnings & Volume Bonuses based on personal retail or no other person in the team reaching a bonus level

Bonus Level	Retail Amount	Basic 21% Commission	Bonus Payment	Total Earnings	Business Volume	Sales point Value
10%	£764	£160.44	£48.89	£209.33	650	£488.88
	£800	£168.00	£51.19	£219.19	681	£511.92
	£900	£189.00	£57.59	£246.59	766	£575.91
	£1,000	£210.00	£63.99	£273.99	851	£639.90
	£1,500	£315.00	£95.98	£410.98	1,277	£959.85
	£1,526	£320.46	£97.65	£418.11	1,299	£976.48
13%	£1,527	£320.67	£127.03	£447.70	1,300	£977.12
	£2,000	£420.00	£166.37	£586.37	1,702	£1,279.80
	£2,500	£525.00	£207.97	£732.97	2,128	£1,599.74
	£2,642	£554.82	£219.78	£774.60	2,249	£1,690.61
15%	£2,643	£555.03	£253.69	£808.72	2,249	£1,691.25
	£3,000	£630.00	£287.95	£917.95	2,553	£1,919.69
	£3,500	£735.00	£335.95	£1,070.95	2,979	£2,239.64
	£3,994	£838.74	£383.36	£1,222.10	3,399	£2,555.75
18%	£3,995	£838.95	£460.15	£1,299.10	3,400	£2,556.39
	£4,500	£945.00	£518.32	£1,463.32	3,830	£2,879.54
	£5,000	£1,050.00	£575.91	£1,625.91	4,255	£3,199.49
	£5,500	£1,155.00	£633.50	£1,788.50	4,681	£3,519.44
	£5,991	£1,258.11	£690.05	£1,948.16	5,099	£3,833.63
21%	£5,992	£1,258.32	£805.20	£2,063.52	5,100	£3,834.27
	£6,500	£1,365.00	£873.46	£2,238.46	5,532	£4,159.33
	£7,000	£1,470.00	£940.65	£2,410.65	5,957	£4,479.28
	£7,500	£1,575.00	£1,007.84	£2,582.84	6,383	£4,799.23
	£8,000	£1,680.00	£1,075.03	£2,755.03	6,809	£5,119.18
	£8,500	£1,785.00	£1,142.22	£2,927.22	7,234	£5,439.13
	£8,811	£1,850.31	£1,184.01	£3,034.32	7,499	£5,638.14
24%	£8,812	£1,850.52	£1,353.31	£3,203.83	7,500	£5,638.78
	£9,000	£1,890.00	£1,382.18	£3,272.18	7,660	£5,759.08
	£9,500	£1,995.00	£1,458.97	£3,453.97	8,085	£6,079.03
	£10,000	£2,100.00	£1,535.75	£3,635.75	8,511	£6,398.98

To work out BV (Business Volume) divide retail price by 1.175

To calculate SPV (sales point value) divide BV by 1.33